Precision Risk Management Services



ISGN and PRMS partner to offer mortgage lenders the leading Secondary Marketing / Risk Management Solution and Managed Hedge Service

February 19, 2010 – Precision Risk Management Systems, Inc., an innovative provider of secondary marketing and risk management products and hedge services for the U.S. mortgage industry, is proud to announce its relationship with ISGN, a leading provider of mortgage technology and outsourced solutions. The combined solution set now offered through this relationship will provide ISGN customers with comprehensive capabilities from point of sale through sale and delivery into the secondary marketing, fully managing lender pipeline risk.

ISGN is listening to its customers' demand for leading solutions that are fully integrated into ISGN origination platforms. The Precision Risk solution is a modern .NET analytics engine designed specifically to manage secondary risk and provide a superior return for lenders.

"We are very excited about the relationship with ISGN," said Dave Demster, spokesman for PRMS. "ISGN will now be able to offer its clients significantly better loan execution and risk management services. Lenders using PRMS solutions have realized earnings improvements as high as 50 basis points."

PRMS also offers the Precision Managed Hedge Service, leveraging its leading technology platform. The Precision Managed Hedge Service is an ideal solution for lenders who would like to improve their secondary marketing execution and extend their expertise without adding people. PRMS offers complete visibility to its managed hedge service over the Internet. Lenders securely log in and review both current and archived risk management information through the management dashboard and report sets.

"We are pleased to provide these risk management offerings to ISGN clients. Whether lenders prefer Precision Risk analytics and risk management technology or the hedge service, our goal is to provide superior risk management capabilities and increased execution, especially on mandatory and AOT delivery options," Dave Demster says. "We feel that offering fully hosted software solutions coupled with expert hedge services provides our clients with a very significant competitive advantage that will immediately improve their position and profitability."

About PRMS, Inc.

Precision Risk Management Systems provides technology and hedge services to the mortgage industry. Its suite of products and services enable mortgage lenders to accurately measure and quantify both interest rate risk as well as operational risk utilizing the most technically advanced analytics and neural-based modeling methods.

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